

## CRM/Ebusiness

In today's fast-moving and highly competitive world, the customer is king! Business survival in the 21st century is now crucially dependent on the quality of customer service, which is why more and more companies are rushing to implement web-based customer relationship management (CRM) solutions, making this one of the fastest growing and most exciting sectors of the IT industry.

Thames Valley

Circa £90k package  
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# CONSULTING MANAGERS

You could be part of this exciting sector too. We are the CRM/Ebusiness division of a multi-billion dollar IT services organisation with an unrivalled reputation for innovation, excellence and quality in all our products and services. We have achieved our success through a combination of recognising and responding to our customers' needs, a world-class suite of products and services, and an empowered culture where our people 'really do make the difference'. And it doesn't end there.

We have committed substantial investment into ongoing product development, sales and marketing in order that we continue to lead this exploding market and continue to offer unparalleled career opportunities for talented individuals.

We now seek Consulting Managers with the judgement and drive to thrive in this demanding and fast changing environment. You will be a real 'people person' with a proven ability to lead and motivate a group of talented IT professionals – your flair for bringing out the very best in people is one of the many qualities that make you stand out amongst your colleagues. In addition, we will look for experience in some of the following areas:

- Line management experience for a team of high calibre staff (hiring, mentoring, appraisals etc)
- Commercial acumen to balance the needs of customers, implementation partners, margin targets and employees to achieve success
- Contribution to/responsibility for financial targets
- Proven ability to develop and improve processes
- Excellent communication skills
- Knowledge of CRM (eg. Siebel, Clarify, Vantive etc) would be an advantage

To apply, please email your CV to [jobs@netobjectives.co.uk](mailto:jobs@netobjectives.co.uk) quoting ref CM/CRM.  
netObjectives Ltd, PO Box 2741, Reading, Berks RG1 8XW. Tel: 0118 930 3600



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