

RAISE YOUR eXPECTATIONS...

...a chance to move into eCRM

Business Consultants
Technical Consultants

Salaries up to £90k package
Reading, Berkshire

You're really keen to use your consulting skills in the exploding market of eCRM. The trouble is, all the adverts ask for previous CRM experience – except this one.

Pioneering innovation in IT, our client is a highly focused product group within a multi billion dollar, world leading IT services company. Developed in the UK using a sophisticated distributed architecture and designed for multiple channels including call centres, the Internet, WAP and iDTV, their eCRM solution has already been implemented globally by some of today's most forward thinking companies.

This is a unique opportunity for client facing Business & Technical Consultants to acquire CRM skills and develop their full consulting potential in an exhilarating eCRM environment, as part of a team that transforms global organisations. If you have the personality to thrive in a culture that is inventive, & built around challenge, high ideals, team work and fun, this could be the opportunity for you. In addition to full eCRM product training, you will be given every encouragement to make a direct contribution into product strategy, and whilst these are customer-facing roles on enterprise projects, there's no more than 50% travel, so you will still have a life!

These are high profile roles involving a wide range of consulting activities, including pre sales, workshops, definition and specification of the technical and business vision and guiding the project through implementation phases and customer training.

For all positions, applicants should have well developed interpersonal skills and recent consulting experience gained ideally in either the software services or management consulting sector.

For the **Technical Consultant** role, we will expect you to have a sound grasp of distributed computing architectures [e.g. CORBA, COM, EJB] including a background in either C++ or Java developments. You will have played a key architectural or team leading role in at least one major project and have a keen awareness of future industry trends in software and component development. Experience of Internet solution architectures would be an advantage but is not essential.

For the **Business Consultant** role, we will expect you to have at least eight years IT experience, and relevant consulting skills. In addition to business modelling skills, you should have full life cycle experience of implementing business management software, and a sound business background in one of the following areas: financial services, supply chain management, retail, telecommunications. Previous exposure to CRM would be an advantage but is not essential.

To find out more please call Liz Cooper or Chris O'Grady on 0118 930 3600
To apply, please email your CV, quoting ref: T0215, to jobs@netobjectives.co.uk
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